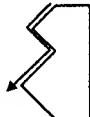


FIG. 1

Buyer Manager @ LbAgent.com - Netscape

Buyer Services

Tell us what you think of our site...  
comments suggestions



To add a buyer to your Buyer list, fill out the following form. Click Finished when you're done.

204

206

Buyer Type: Client

Give Buyer: Buyer Report ☒ Property Lookup ☒

208 Name(s):

210 Address 1:

212 City:

218 Home Phone:

222 Fax:

226 Email:

214

216

220

224

Only alliance member Price History & Area Sales

FIG. 2A

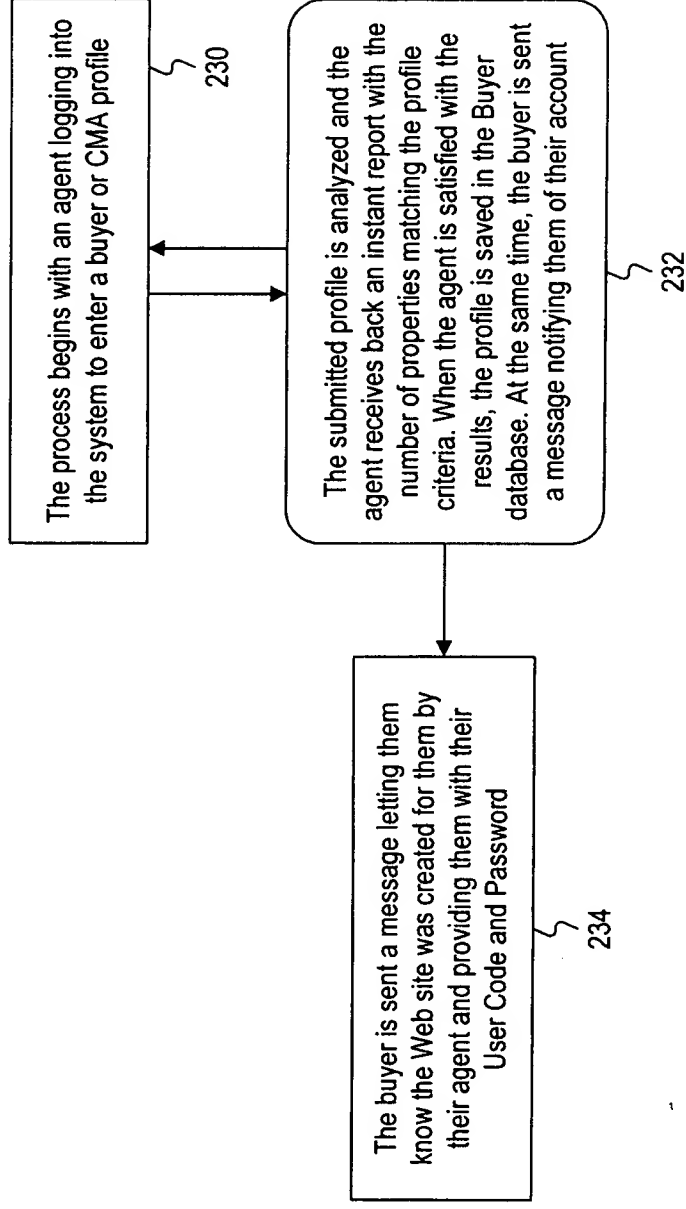


FIG. 2B

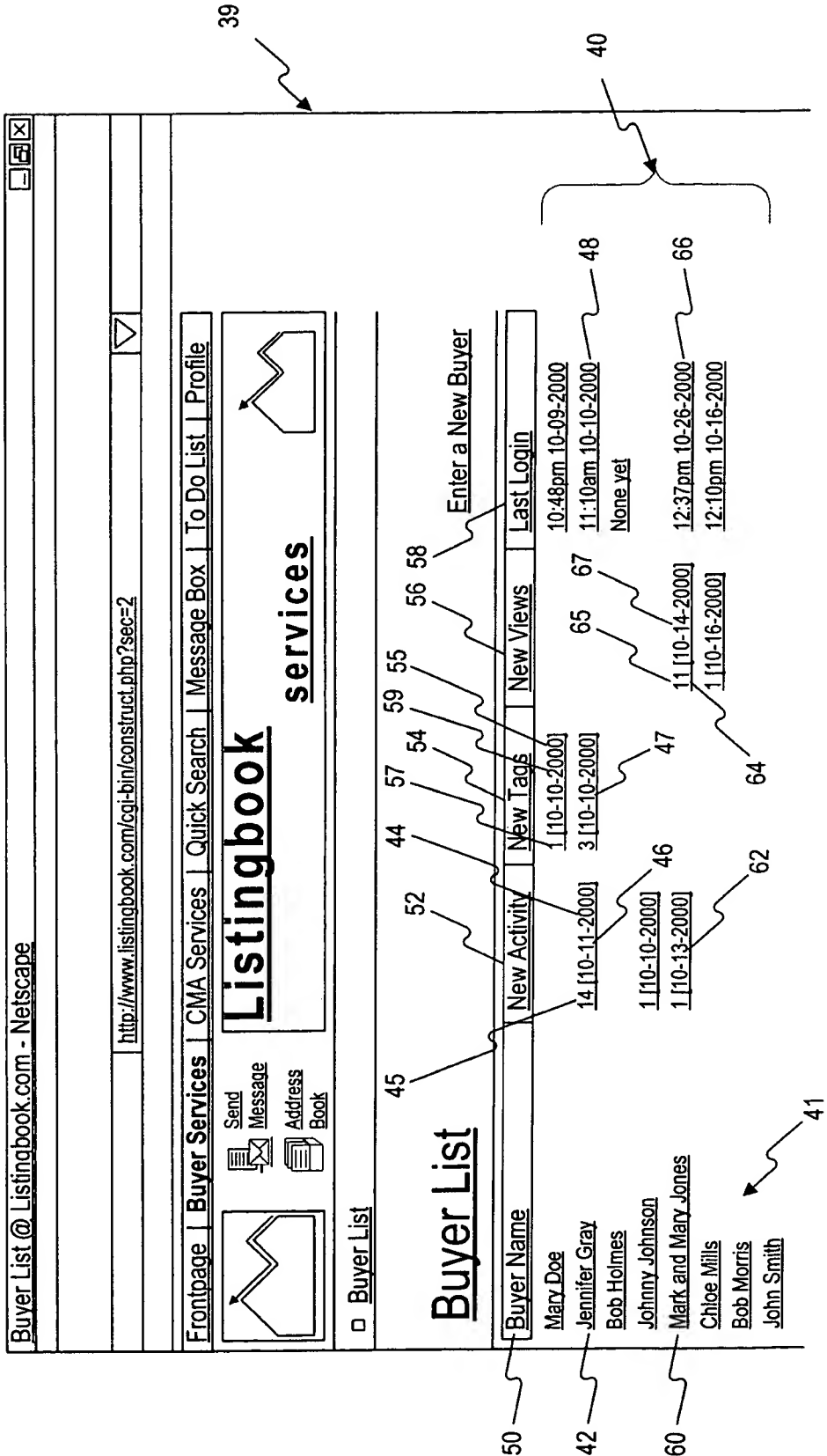


FIG. 2C

Frontpage
Buyer Services
CMA Services
Quick Search
Message Box
To Do List
Profile

Send Message  
Address Book

Listingbook services

Buyer List → Jennifer Gray → Home Finder Results

254 Properties in 9 pages
One line | Thumbnail

Order
Update Date

Click on the address to view property details

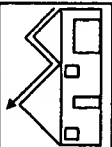
☐ Perfect Match
☐ Active
☐ Pending Sale
☐ Sold

| Address  | Sub-Division       | Lvls | BdRm | Bath | Age | Sq Ft | Price     | DOM | Tag                         |
|--|--------------------|------|------|------|-----|-------|-----------|-----|-----------------------------|
| <input type="checkbox"/> 6638 Flat Creek Dr.     | Polo View          | 1.5  | 4    | 2.1  | 6   | 2465  | \$180,900 | 25  | <input type="checkbox"/> 72 |
| <input type="checkbox"/> 11708 Kilpatrick Ln.    | Wilderness Pond    | 2.0  | 4    | 2.1  | 2   | 1957  | \$170,500 | 25  | <input type="checkbox"/>    |
| <input type="checkbox"/> 10731 Fairway Ridge Rd. | Williamsburg South | 2.0  | 3    | 2.1  | 15  | 2370  | \$212,000 | 62  | <input type="checkbox"/>    |
| <input type="checkbox"/> 11207 Fox Mill Ln.      | Provincetowne      | 2.0  | 3    | 2.1  | 13  | 1820  | \$134,900 | 84  | <input type="checkbox"/>    |
| <input type="checkbox"/> 6614 Red Maple Dr.      | Orchid Hill        | 2.0  | 4    | 2.1  | 5   | 3434  | \$274,900 | 32  | <input type="checkbox"/>    |
| <input type="checkbox"/> 12300 Old Prairie Rd.   | South Point        | 1.0  | 3    | 2.0  | 8   | 1300  | \$129,900 | 123 | <input type="checkbox"/>    |
| <input type="checkbox"/> 10825 Megwood Dr.       | Bend Ck            | 2.0  | 4    | 3.1  | 5   | 3053  | \$299,950 | 119 | <input type="checkbox"/>    |
| <input type="checkbox"/> 8734 Red Maple Dr.      | Orchid Hill        | 2.0  | 3    | 2.1  | 2   | 2096  | \$214,900 | 300 | <input type="checkbox"/>    |
| <input type="checkbox"/> 10417 Pullen Green Dr.  | Pullengreen        | 1.5  | 4    | 2.1  | 8   | 2700  | \$284,900 | 28  | <input type="checkbox"/>    |

FIG. 3

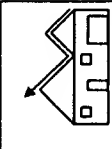
|           |                |              |              |             |            |         |
|-----------|----------------|--------------|--------------|-------------|------------|---------|
| Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile |
|-----------|----------------|--------------|--------------|-------------|------------|---------|



# Listingbook

## services



---

☐ [Buyer List](#) → [Mary Doe](#) → Tagged List

---

1 Property

One line | Thumbnail

Order ▼

Date Tagged ▼

---

Click on the address to view property details

| Address  | Sub-Division      | Lvl's | BdRm | Bath | Age | Sq Ft | Price     | DOM | Tag                                 |
|--|-------------------|-------|------|------|-----|-------|-----------|-----|-------------------------------------|
| <input type="checkbox"/> 8927 Scotch Heather Way | Southgate Commons | 2.0   | 3    | 2.1  | 3   | 1899  | \$135,500 | 32  | <input checked="" type="checkbox"/> |

Information believed to be accurate but subject to verification by all parties.

**FIG. 4**

Frontpage

Home Finder

Quick Search

Tagged List

To Do List

Message Your Agent

Listingbook

services

Home Finder Results

86 Properties in 3 pages

One line | Thumbnail

Order Update Date

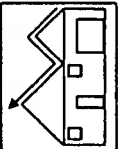
Click on the address to view property details

Perfect Match

Active Pending Sale Sold

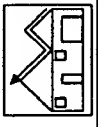
| Address                                 | Sub-Division   | Lvls | BdRm | Bath | Age | Sq Ft | Price     | DOM | Tag                                 |
|---|----------------|------|------|------|-----|-------|-----------|-----|-------------------------------------|
| <a href="#">9740 Faires Farm Rd.</a>    | Faires Farm    | 2.0  | 3    | 2.1  | 0   | 2136  | \$154,990 | N/A | <input type="checkbox"/>            |
| <a href="#">5908 Carriage Oaks Dr.</a>  | Carriage Oaks  | 2.0  | 4    | 2.1  | 8   | 2152  | \$149,500 | N/A | <input checked="" type="checkbox"/> |
| <a href="#">6004 Hidden Meadow Ln.</a>  | Highland Creek | 2.0  | 4    | 2.1  | 0   | 2189  | \$154,355 | N/A | <input type="checkbox"/>            |
| <a href="#">2103 Dembrigh Ln.</a>       | Wexford        | 2.0  | 4    | 2.1  | 18  | 2394  | \$144,500 | N/A | <input type="checkbox"/>            |
| <a href="#">6900 Pencade Ln.</a>        | Ravenwood      | 2.0  | 4    | 2.1  | 35  | 2850  | \$154,900 | N/A | <input type="checkbox"/>            |
| <a href="#">2403 Highland Park Dr.</a>  | Highland Park  | 2.0  | 3    | 2.1  | 0   | 2382  | \$157,755 | N/A | <input type="checkbox"/>            |
| <a href="#">6501 Woodhill Manor Ct.</a> | Cambridge      | 2.0  | 4    | 2.1  | 6   | 2145  | \$149,900 | N/A | <input type="checkbox"/>            |
| <a href="#">5617 Kildare Dr.</a>        | Shannon Park   | 1.5  | 4    | 2.1  | 53  | 2300  | \$130,000 | N/A | <input type="checkbox"/>            |
| <a href="#">3446 Betterton Ln.</a>      | Forestview     | 2.0  | 4    | 2.1  | 2   | 2030  | \$152,900 | N/A | <input type="checkbox"/>            |
| <a href="#">5317 Garfield Rd</a>        | Ernestian      | 2.0  | 3    | 2.1  | 3   | 2104  | \$140,000 | N/A | <input type="checkbox"/>            |

FIG. 5



Tell us what you think of our site. ...

comments suggestions



✕

Buyer List

Karen Jones → Buyer Report →

Property Overview

12235 Kane Alexander Dr

Agent Info | Print | View Yahoo Map

Area

01-06 Northstone

Age

0

Exterior

Brick Veneer

Levels

2.0

SqFt

2,818

Price

\$261,497

Bedrooms

5

Heat

Gas

Basement

No

Misc

Wood Floors, Fireplace(s), Central Air

☒ Perfect Match

MLS#

0945702

Style

Traditional

Rooms

12+

Acreage

0 Acres

\$/SqFt

\$92.80

Baths

3 Full, 1 Half

Water

City Water

Parking

2 Car Garage

Property Notes

TAKE I-7 RIGHT. C

602

604

25 RIGHT ON HWY. 73. RIGHT ON HWY. 115. LEFT ON MCCORD ROAD. NORTHSTONE IS ON THE

Area Sales

Loan Report

Photo Report ▾

View

Tag 2

Review Criteria

Last

Next

Document Done

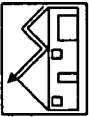

FIG. 6A



Tell us what you think of our site...

comments

suggestions

Property Lookup will allow you to look for any property in Cabarrus, Mecklenburg, Stanly, Union, and York counties

610

612

614

616

618

Target Price

Price Range

Sub-Division

Street Name

MLS Number

Target Price finds properties priced close to the price you enter. Price Range finds properties priced between the prices you enter. Sub-Division and Street Name find properties with the name you enter in their sub-division or street name.

620

Example:

Type in your criteria and click on the 'Begin Search' button.

FIG. 6B

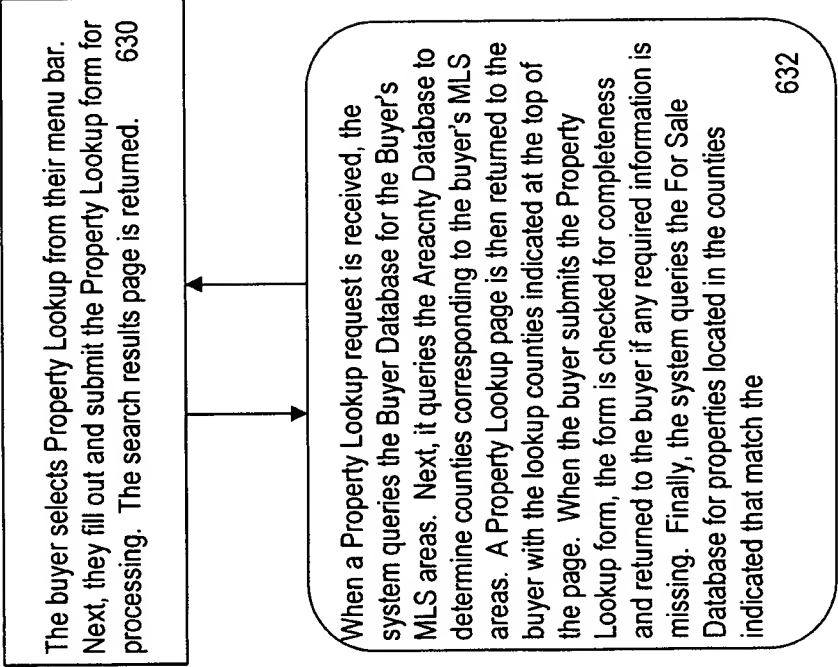


FIG. 6C

Frontpage

Buyer Services

CMA Services

Quick Search

Message Box

To Do List

Profile

Send
 Message

Address
 Book

Listingbook

services

☐ Buyer List
 ☒ Mark and Mary Jones
 ☐ Viewed List

30 Properties

One line | Thumbnail

Order

Date Viewed

Click on the address to view property details

| Address                                       | Sub-Division      | Lvls | BdRm | Bath | Age | Sq Ft | Price     | DOM | Tag                      |
|---|-------------------|------|------|------|-----|-------|-----------|-----|--------------------------|
| <input type="checkbox"/> 5317 Crisfield Rd.   | Forestview        | 2.0  | 4    | 2.1  | 3   | 2146  | \$149,900 | 74  | <input type="checkbox"/> |
| <input type="checkbox"/> 143 Cornata Rd.      | Winslow Bay       | 2.0  | 4    | 2.1  | 4   | 2273  | \$194,900 | 38  | <input type="checkbox"/> |
| <input type="checkbox"/> 129 Cornata Rd.      | Winslow Bay       | 2.0  | 3    | 2.1  | 2   | 2140  | \$160,000 | 113 | <input type="checkbox"/> |
| <input type="checkbox"/> 112 Alameda Circle   | Winslow Bay       | 2.0  | 4    | 2.1  | 0   | 2645  | \$191,000 | 69  | <input type="checkbox"/> |
| <input type="checkbox"/> 147 Sandreed Dr.     | Winslow Bay       | 2.0  | 4    | 2.1  | 4   | 2273  | \$200,000 | 73  | <input type="checkbox"/> |
| <input type="checkbox"/> 19700 Valiant Way    | Blue Stone Harbor | 2.0  | 4    | 2.1  | 3   | 2240  | \$199,900 | 91  | <input type="checkbox"/> |
| <input type="checkbox"/> 7313 Price Point Dr. | Prospect Hills    | 1.5  | 3    | 4.0  | 13  | 2800  | \$199,900 | 147 | <input type="checkbox"/> |
| <input type="checkbox"/> 1186 Hwy 18 N        | N/A               | 1.5  | 3    | 2.1  | 25  | 2344  | \$199,900 | 163 | <input type="checkbox"/> |
| <input type="checkbox"/> 4111 Pinecrest Dr.   | Catawba Springs   | 2.0  | 5    | 2.1  | 11  | 2576  | \$199,000 | 383 | <input type="checkbox"/> |
| <input type="checkbox"/> 9740 Faires Farm Rd. | Faires Farm       | 2.0  | 3    | 2.1  | 0   | 2136  | \$154,990 | 250 | <input type="checkbox"/> |

**FIG. 7**

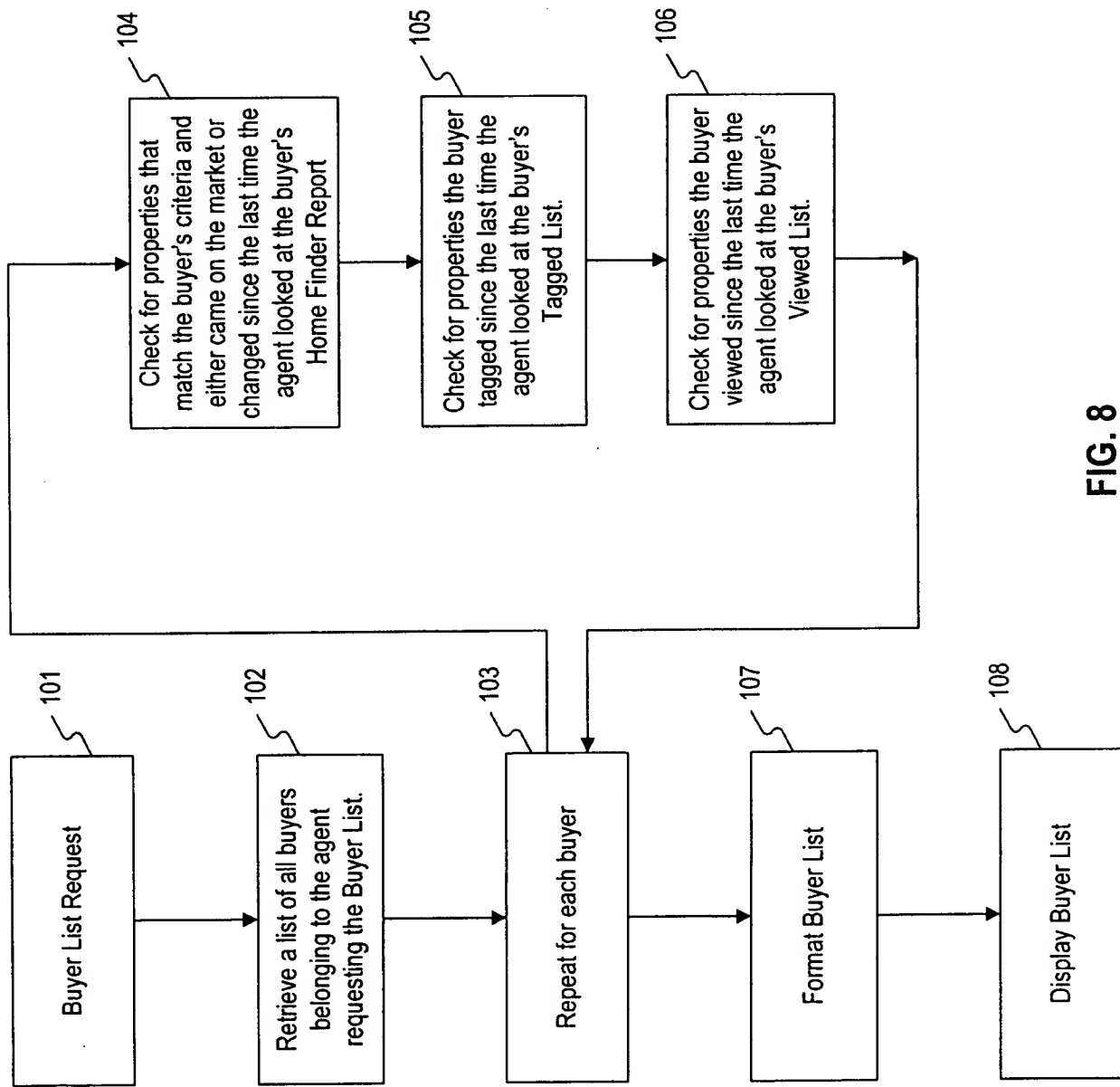


FIG. 8

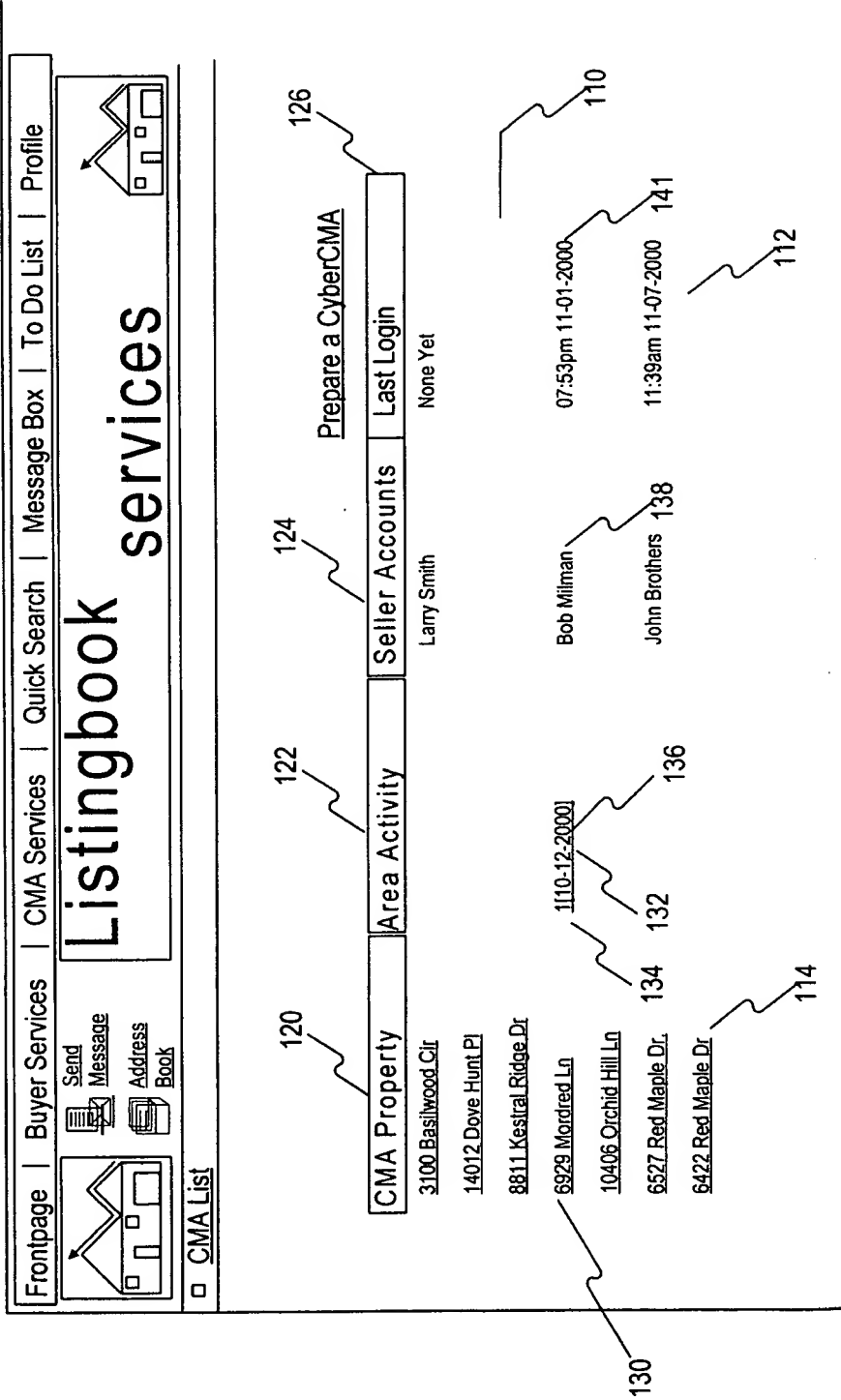
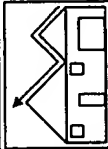


FIG. 9

Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile

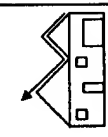


Send Message

Address Book

Listingbook

services



CMA List

→

6929 Mordred Ln

→


Area Activity Report

1 Property

One line | Thumbnail

Order Change Order

Click on the address to view property details

|   |              |      |      |      |     |       |           |     |                          |
|---|--------------|------|------|------|-----|-------|-----------|-----|--------------------------|
| Address   | Sub-Division | Lvls | BdRm | Bath | Age | Sq Ft | Price     | DOM | CMA                      |
|  11106 Knight Castle Dr. | Cady Lake    | 2.0  | 4    | 2.1  | 0   | 2583  | \$242,650 | 156 | <input type="checkbox"/> |

Information believed to be accurate but subject to verification by all parties.

140

FIG. 10

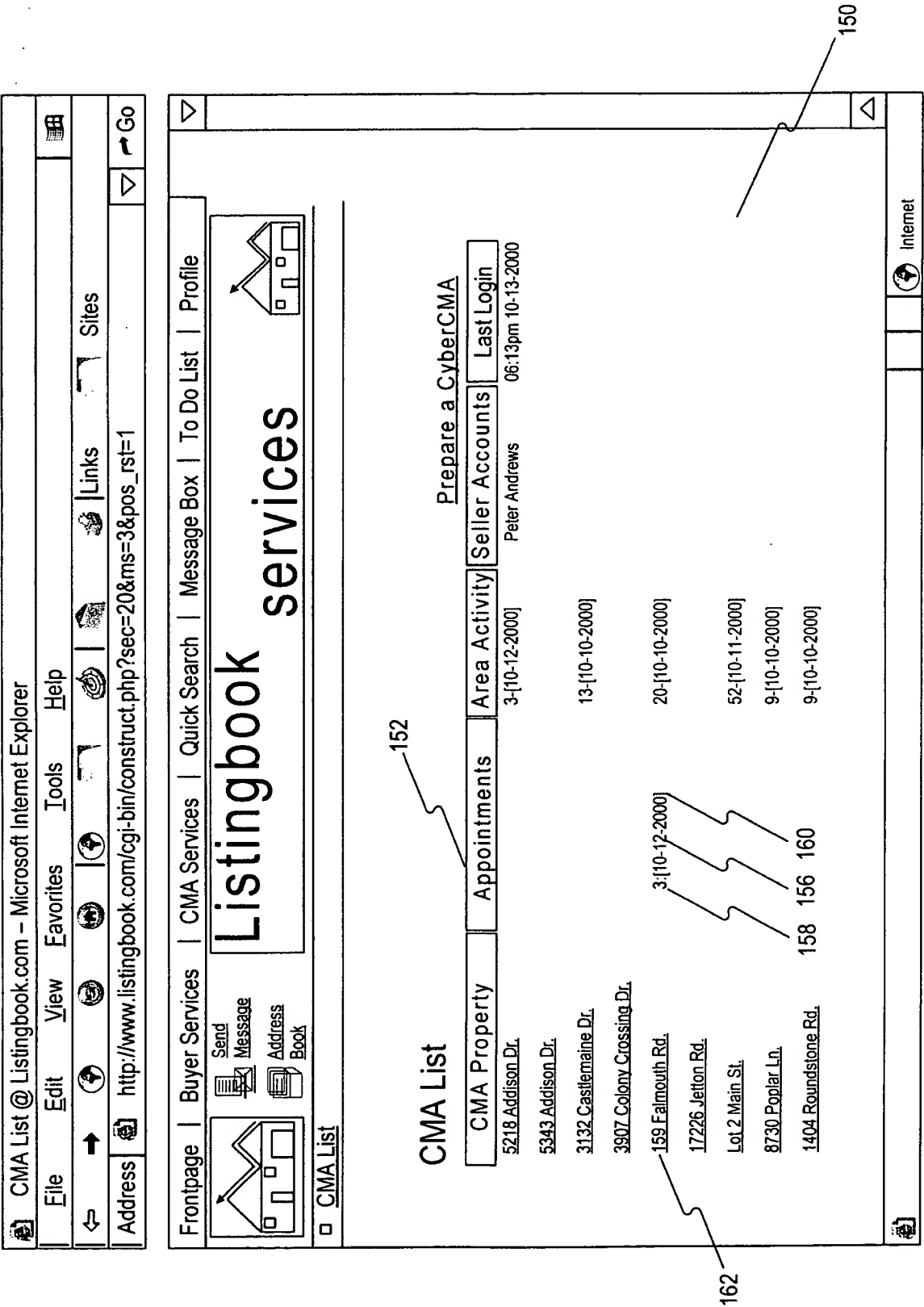


FIG. 11

| Column Name  | Type     | Length |  |
|--------------|----------|--------|--|
| pw           | varchar  | 10     | <-- Buyer's Password                         |
| in_ts        | datetime | 8      | <-- When Buyer Was Added To System           |
| login_ts     | datetime | 8      | <-- Date/Time of Buyer's Last Login          |
| name         | varchar  | 40     | <-- Buyer's Last Name                        |
| email        | varchar  | 100    | <-- Buyer's E-mail address                   |
| first_name   | varchar  | 25     | <-- Buyer's First Name                       |
| uid          | varchar  | 10     | <-- Buyer's User ID                          |
| adr1         | varchar  | 30     | <-- Buyer's Address Line 1                   |
| adr2         | varchar  | 30     | <-- Buyer's Address Line 2                   |
| city         | varchar  | 20     | <-- Buyer's City                             |
| state        | varchar  | 15     | <-- Buyer's State                            |
| zip          | varchar  | 9      | <-- Buyer's Zip Code                         |
| wk1          | varchar  | 3      | <-- Buyer's Work Phone Area Code             |
| wk2          | varchar  | 3      | <-- Buyer's Work Phone 1st 3 Digits          |
| wk3          | varchar  | 4      | <-- Buyer's Work Phone last 4 Digits         |
| hm1          | varchar  | 3      | <-- Buyer's Home Phone Area Code             |
| hm2          | varchar  | 3      | <-- Buyer's Home Phone 1st 3 Digits          |
| hm3          | varchar  | 4      | <-- Buyer's Home Phone last 4 Digits         |
| pager1       | varchar  | 3      | <-- Buyer's Pager Area Code                  |
| pager2       | varchar  | 3      | <-- Buyer's Pager 1st 3 Digits               |
| pager3       | varchar  | 4      | <-- Buyer's Pager last 4 Digits              |
| fax1         | varchar  | 3      | <-- Buyer's Fax Area Code                    |
| fax2         | varchar  | 3      | <-- Buyer's Fax 1st 3 Digits                 |
| fax3         | varchar  | 4      | <-- Buyer's Fax last 4 Digits                |
| status       | varchar  | 1      | <-- Buyer's Status (Client or Customer)      |
| grant_report | varchar  | 1      | <-- Agent Set Buyer Access to report feature |
| grant_search | varchar  | 1      | <-- Agent Set Buyer Access to search feature |
| search_id    | numeric  | 10     | <-- Links Buyer To Search Criteria           |
| view_lb_ts   | datetime | 8      | <-- When Buyer Last Checked Home Finder      |
| view_tags_ts | datetime | 8      | <-- When Buyer Last Checked Tagged List      |

FIG. 12



| Column Name     | Type     | Length |   |
|-----------------|----------|--------|---|
| search_id       | numeric  | 10     | <-- Links Profile To Buyer                |
| owner_uid       | varchar  | 10     | <-- Agent's User ID                       |
| prop_type       | varchar  | 5      | <-- Single Family or Condo/Townhome       |
| price_low       | varchar  | 10     | <-- Minimum Price                         |
| price_high      | varchar  | 10     | <-- Maximum Price                         |
| chg_ts          | datetime | 8      | <-- Date/time to check for changes        |
| like_crt_id     | varchar  | 200    | <-- Criteria the Buyer Wants              |
| must_crt_id     | varchar  | 200    | <-- Criteria the Buyer Must Have          |
| area_crt_id     | varchar  | 255    | <-- MLS areas in which Buyer is Looking   |
| adv_area        | varchar  | 255    | <-- Other Areas in which Buyer is Looking |
| a_view_lb_ts    | datetime | 8      | <-- last time agent viewed homefinder     |
| first_name      | varchar  | 25     | <-- Buyer's Agent's First Name            |
| last_name       | varchar  | 40     | <-- Buyer's Agent's Last Name             |
| a_view_tags_ts  | datetime | 8      | <-- last time agent accessed tag list     |
| a_view_views_ts | datetime | 8      | <-- last time agent accessed viewed list  |
| create_ts       | datetime | 8      | <-- When Profile Was Created              |
| areas           | text     | 16     | (Not relevant to Buyer List)              |
| a_num_views_lb  | int      | 4      | <-- Times Agent Accessed Service          |

FIG. 13

| Column Name   | Type     | Length |  |
|---------------|----------|--------|--|
| uid           | varchar  | 10     | <-- Buyer's User Id                          |
| mlno          | varchar  | 10     | <-- MLS Listing Number                       |
| num_views     | int      | 4      | (Not relevant to Buyer List)                 |
| last_view_sid | numeric  | 10     | (Not relevant to Buyer List)                 |
| profile_id    | numeric  | 10     | (Not relevant to Buyer List)                 |
| last_view_ts  | datetime | 8      | <-- checked to find views that the agent has |
| not seen      |          |        |  |

FIG. 14

| Column Name | Type     | Length |   |
|-------------|----------|--------|---|
| profile_id  | numeric  | 10     | <-- Buyer's Profile ID                      |
| uid         | varchar  | 10     | <-- Buyer's User Id                         |
| tag_type    | varchar  | 1      | <-- Whether Agent or Buyer Tagged Listing   |
| tag_ts      | datetime | 8      | <-- checked to find tags that the agent has |
| not_seen    |          |        |   |
| mlno        | varchar  | 10     | <-- Listing's MLS Number                    |

FIG. 15

| Column Name | Type     | Length |
|-------------|----------|--------|
| mlno        | varchar  | 10     |
| ml_stat     | char     | 1      |
| ptype       | char     | 1      |
| st_no       | varchar  | 6      |
| st          | varchar  | 29     |
| unit_num    | varchar  | 5      |
| city        | varchar  | 30     |
| county      | varchar  | 20     |
| tax_loc     | varchar  | 20     |
| deed_ref    | varchar  | 10     |
| pr          | int      | 4      |
| office_code | varchar  | 6      |
| agt         | varchar  | 6      |
| list_phone  | varchar  | 14     |
| area        | varchar  | 2      |
| sub_area    | varchar  | 2      |
| sectn       | varchar  | 25     |
| elem_sch    | varchar  | 15     |
| midd_sch    | varchar  | 15     |
| high_sch    | varchar  | 15     |
| excl_rt     | varchar  | 1      |
| sub_a_co    | varchar  | 10     |
| hoa         | varchar  | 3      |
| bd_rm       | tinyint  | 1      |
| bt_rm_full  | tinyint  | 1      |
| bt_rm_half  | tinyint  | 1      |
| t_sq        | int      | 4      |
| addtl_sq    | int      | 4      |
| totuhsq     | int      | 4      |
| h_bs_sq     | int      | 4      |
| h_lo_sq     | int      | 4      |
| h_mn_sq     | int      | 4      |
| h_up_sq     | int      | 4      |
| uh_bs_sq    | int      | 4      |
| uh_lo_sq    | int      | 4      |
| uh_mn_sq    | int      | 4      |
| uh_up_sq    | int      | 4      |
| buy_a_c     | varchar  | 10     |
| complete    | datetime | 8      |
| ls_dte      | datetime | 8      |
| tax_num     | varchar  | 30     |
| zip_code    | varchar  | 5      |
| zip_code_p4 | varchar  | 4      |
| acreage     | float    | 8      |
| zoning      | varchar  | 7      |
| tax_value   | float    | 8      |
| comp_code   | varchar  | 8      |
| ann_tax     | float    | 8      |
| sell_phone  | varchar  | 14     |
| sell_name   | varchar  | 25     |
| leg_desc    | varchar  | 30     |
| new_const   | varchar  | 1      |
| ext_rm      | varchar  | 15     |
| srce_sqft   | varchar  | 4      |
| lot_size    | varchar  | 30     |
| main_br2    | varchar  | 1      |
| main_br3    | varchar  | 1      |
| main_br4    | varchar  | 1      |

FIG. 16A

| Column Name (Cont) | Type     | Length |
|--------------------|----------|--------|
| main_eh            | varchar  | 1      |
| main_lr            | varchar  | 1      |
| main_dr            | varchar  | 1      |
| main_kt            | varchar  | 1      |
| main_bk            | varchar  | 1      |
| main_dn            | varchar  | 1      |
| main_gr            | varchar  | 1      |
| main_rc            | varchar  | 1      |
| main_br            | varchar  | 1      |
| main_fb            | varchar  | 1      |
| main_hb            | varchar  | 1      |
| up_fb              | varchar  | 1      |
| up_hb              | varchar  | 1      |
| low_fb             | varchar  | 1      |
| low_hb             | varchar  | 1      |
| bm_fb              | varchar  | 1      |
| bm_hb              | varchar  | 1      |
| exp_date           | datetime | 8      |
| p_dte              | datetime | 8      |
| s_dte              | datetime | 8      |
| s_pr               | int      | 4      |
| s_moff             | varchar  | 4      |
| s_off              | varchar  | 6      |
| s_agt              | varchar  | 6      |
| sldterm            | varchar  | 10     |
| sldcont            | float    | 8      |
| out_dte            | datetime | 8      |
| feat1              | varchar  | 18     |
| feat2              | varchar  | 18     |
| feat3              | varchar  | 18     |
| feat4              | varchar  | 18     |
| feat5              | varchar  | 18     |
| feat6              | varchar  | 30     |
| feat7              | varchar  | 30     |
| feat8              | varchar  | 18     |
| feat9              | varchar  | 48     |
| feat10             | varchar  | 48     |
| feat11             | varchar  | 30     |
| feat12             | varchar  | 48     |
| feat13             | varchar  | 30     |
| feat14             | varchar  | 30     |
| feat15             | varchar  | 18     |
| feat16             | varchar  | 30     |
| feat17             | varchar  | 18     |
| feat18             | varchar  | 18     |
| feat19             | varchar  | 48     |
| feat20             | varchar  | 48     |
| actn_dte           | datetime | 8      |
| init_pr            | int      | 4      |
| last_pr            | int      | 4      |
| cplx_nme           | varchar  | 30     |
| which_fl           | varchar  | 15     |
| land_incl          | varchar  | 1      |
| sh_st              | varchar  | 29     |
| change_ts          | datetime | 8      |
| change_wch         | varchar  | 10     |
| pchg_ts            | datetime | 8      |
| built_ts           | datetime | 8      |

&lt;-- checked to find activity agent not seen

FIG. 16B

| Column Name   | Type     | Length |                                 |
|---------------|----------|--------|---------------------------------|
| pw            | varchar  | 10     |                                 |
| in_ts         | datetime | 8      |                                 |
| login_ts      | datetime | 8      | <-- Checked for recent login    |
| name          | varchar  | 40     |                                 |
| email         | varchar  | 100    |                                 |
| first_name    | varchar  | 25     |                                 |
| uid           | varchar  | 10     |                                 |
| adr1          | varchar  | 30     |                                 |
| adr2          | varchar  | 30     |                                 |
| city          | varchar  | 20     |                                 |
| state         | varchar  | 15     |                                 |
| zip           | varchar  | 9      |                                 |
| wk1           | varchar  | 3      |                                 |
| wk2           | varchar  | 3      |                                 |
| wk3           | varchar  | 4      |                                 |
| hm1           | varchar  | 3      |                                 |
| hm2           | varchar  | 3      |                                 |
| hm3           | varchar  | 4      |                                 |
| pager1        | varchar  | 3      |                                 |
| pager2        | varchar  | 3      |                                 |
| pager3        | varchar  | 4      |                                 |
| fax1          | varchar  | 3      |                                 |
| fax2          | varchar  | 3      |                                 |
| fax3          | varchar  | 4      |                                 |
| grant_a_comps | varchar  | 1      |                                 |
| grant_o_comps | varchar  | 1      |                                 |
| grant_search  | varchar  | 1      |                                 |
| cma_id        | numeric  | 10     | <-- Links seller to CMA profile |
| view_off      | datetime | 8      |                                 |
| view_active   | datetime | 8      |                                 |

FIG. 17

## Replacement Sheet

| Column Name     | Type     | Length |
|-----------------|----------|--------|
| cma_id          | numeric  | 10     |
| owner_uid       | varchar  | 10     |
| status          | varchar  | 1      |
| create_ts       | datetime | 8      |
| chg_ts          | datetime | 8      |
| mlno            | varchar  | 10     |
| st_num          | varchar  | 10     |
| st_name         | varchar  | 30     |
| prop_type       | varchar  | 5      |
| price_low       | varchar  | 10     |
| price_high      | varchar  | 10     |
| area_crt_id     | varchar  | 255    |
| sub_div         | varchar  | 40     |
| bedrooms        | varchar  | 5      |
| full_baths      | varchar  | 5      |
| half_baths      | varchar  | 5      |
| heated_space    | varchar  | 10     |
| acreage         | varchar  | 10     |
| age             | varchar  | 10     |
| levels_crt_id   | varchar  | 10     |
| exterior_crt_id | varchar  | 10     |
| basement_crt_id | varchar  | 10     |
| heat_crt_id     | varchar  | 10     |
| water_crt_id    | varchar  | 10     |
| parking_crt_id  | varchar  | 10     |
| misc_crt_id     | varchar  | 255    |
| zip_sell        | varchar  | 10     |
| s_area_active   | varchar  | 1      |
| s_area_off      | varchar  | 1      |
| s_level_active  | varchar  | 1      |
| s_level_off     | varchar  | 1      |
| a_view_off      | datetime | 8      |
| a_view_active   | datetime | 8      |
| price_suggested | varchar  | 10     |
| a_view_activity | datetime | 8      |

<-- Last time agent viewed area activity

FIG. 18

| Column Name | Type     | Length |
|-------------|----------|--------|
| mlno        | varchar  | 10     |
| ml_stat     | char     | 1      |
| ptype       | char     | 1      |
| st_no       | varchar  | 6      |
| st          | varchar  | 29     |
| unit_num    | varchar  | 5      |
| city        | varchar  | 30     |
| county      | varchar  | 20     |
| tax_loc     | varchar  | 20     |
| deed_ref    | varchar  | 10     |
| pr          | int      | 4      |
| office_code | varchar  | 6      |
| agt         | varchar  | 6      |
| list_phone  | varchar  | 14     |
| area        | varchar  | 2      |
| sub_area    | varchar  | 2      |
| sectn       | varchar  | 25     |
| elem_sch    | varchar  | 15     |
| midd_sch    | varchar  | 15     |
| high_sch    | varchar  | 15     |
| excl_rt     | varchar  | 1      |
| sub_a_co    | varchar  | 10     |
| hoa         | varchar  | 3      |
| bd_rm       | tinyint  | 1      |
| bt_rm_full  | tinyint  | 1      |
| bt_rm_half  | tinyint  | 1      |
| t_sq        | int      | 4      |
| addtl_sq    | int      | 4      |
| totuhsq     | int      | 4      |
| h_bs_sq     | int      | 4      |
| h_lo_sq     | int      | 4      |
| h_mn_sq     | int      | 4      |
| h_up_sq     | int      | 4      |
| uh_bs_sq    | int      | 4      |
| uh_lo_sq    | int      | 4      |
| uh_mn_sq    | int      | 4      |
| uh_up_sq    | int      | 4      |
| buy_a_c     | varchar  | 10     |
| complete    | datetime | 8      |
| ls_dte      | datetime | 8      |
| tax_num     | varchar  | 30     |
| zip_code    | varchar  | 5      |
| zip_code_p4 | varchar  | 4      |
| acreage     | float    | 8      |
| zoning      | varchar  | 7      |
| tax_value   | float    | 8      |
| comp_code   | varchar  | 8      |
| ann_tax     | float    | 8      |
| sell_phone  | varchar  | 14     |
| sell_name   | varchar  | 25     |
| leg_desc    | varchar  | 30     |
| new_const   | varchar  | 1      |
| ext_rm      | varchar  | 15     |
| srce_sqft   | varchar  | 4      |
| lot_size    | varchar  | 30     |
| main_br2    | varchar  | 1      |
| main_br3    | varchar  | 1      |
| main_br4    | varchar  | 1      |

FIG. 19A



| Column Name (Cont) | Type     | Length |
|--------------------|----------|--------|
| main_eh            | varchar  | 1      |
| main_lr            | varchar  | 1      |
| main_dr            | varchar  | 1      |
| main_kt            | varchar  | 1      |
| main_bk            | varchar  | 1      |
| main_dn            | varchar  | 1      |
| main_gr            | varchar  | 1      |
| main_rc            | varchar  | 1      |
| main_br            | varchar  | 1      |
| main_fb            | varchar  | 1      |
| main_hb            | varchar  | 1      |
| up_fb              | varchar  | 1      |
| up_hb              | varchar  | 1      |
| low_fb             | varchar  | 1      |
| low_hb             | varchar  | 1      |
| bm_fb              | varchar  | 1      |
| bm_hb              | varchar  | 1      |
| exp_date           | datetime | 8      |
| p_dte              | datetime | 8      |
| s_dte              | datetime | 8      |
| s_pr               | int      | 4      |
| s_moff             | varchar  | 4      |
| s_off              | varchar  | 6      |
| s_agt              | varchar  | 6      |
| sldterm            | varchar  | 10     |
| sldcont            | float    | 8      |
| out_dte            | datetime | 8      |
| feat1              | varchar  | 18     |
| feat2              | varchar  | 18     |
| feat3              | varchar  | 18     |
| feat4              | varchar  | 18     |
| feat5              | varchar  | 18     |
| feat6              | varchar  | 30     |
| feat7              | varchar  | 30     |
| feat8              | varchar  | 18     |
| feat9              | varchar  | 48     |
| feat10             | varchar  | 48     |
| feat11             | varchar  | 30     |
| feat12             | varchar  | 48     |
| feat13             | varchar  | 30     |
| feat14             | varchar  | 30     |
| feat15             | varchar  | 18     |
| feat16             | varchar  | 30     |
| feat17             | varchar  | 18     |
| feat18             | varchar  | 18     |
| feat19             | varchar  | 48     |
| feat20             | varchar  | 48     |
| actn_dte           | datetime | 8      |
| init_pr            | int      | 4      |
| last_pr            | int      | 4      |
| cplx_nme           | varchar  | 30     |
| which_fl           | varchar  | 15     |
| land_incl          | varchar  | 1      |
| sh_st              | varchar  | 29     |
| change_ts          | datetime | 8      |
| change_wch         | varchar  | 10     |
| pchg_ts            | datetime | 8      |
| built_ts           | datetime | 8      |

&lt;-- Used to find prop. sold in last 30 days

&lt;-- Used to find prop. changes in last 30 days

FIG. 19B

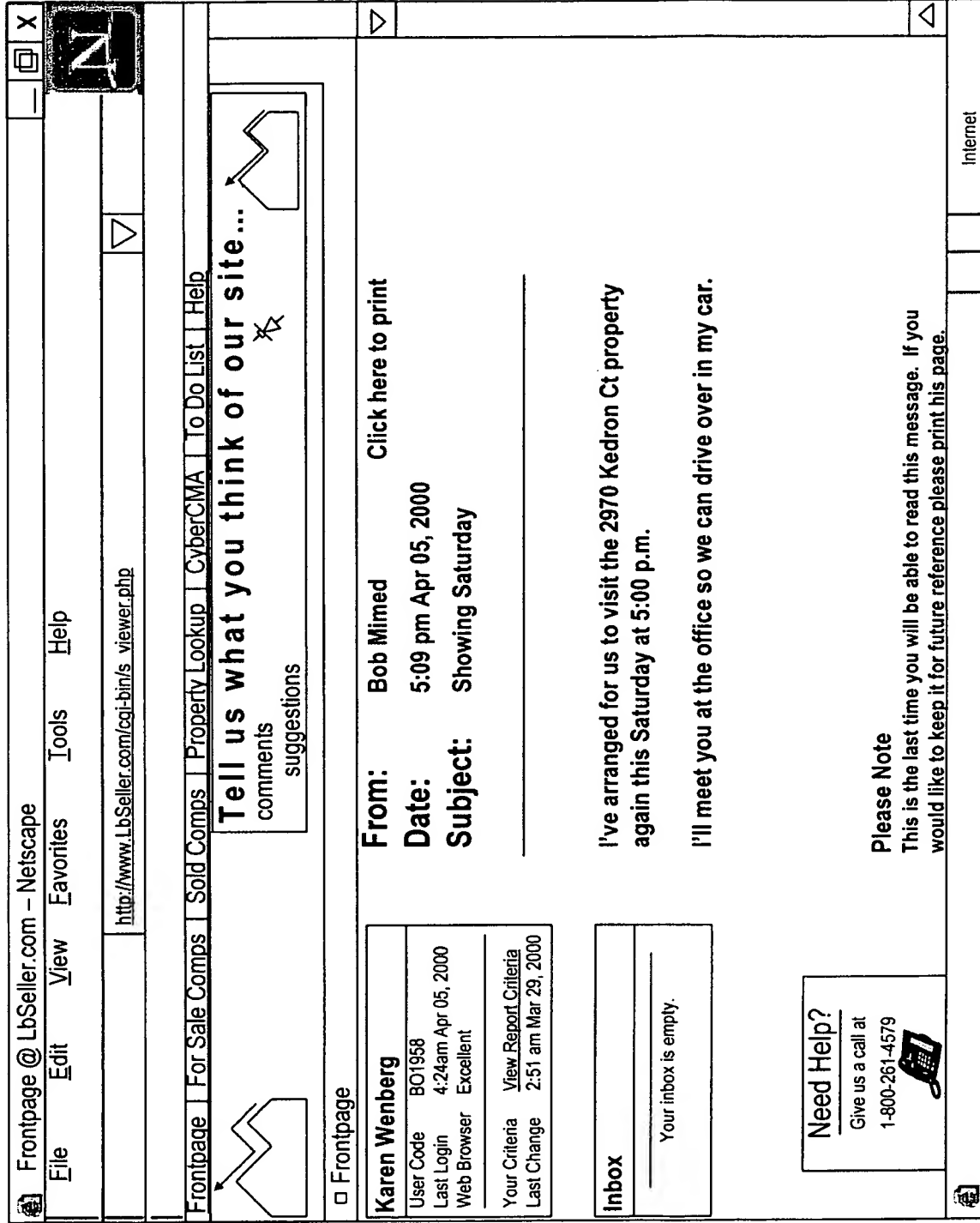


FIG. 20

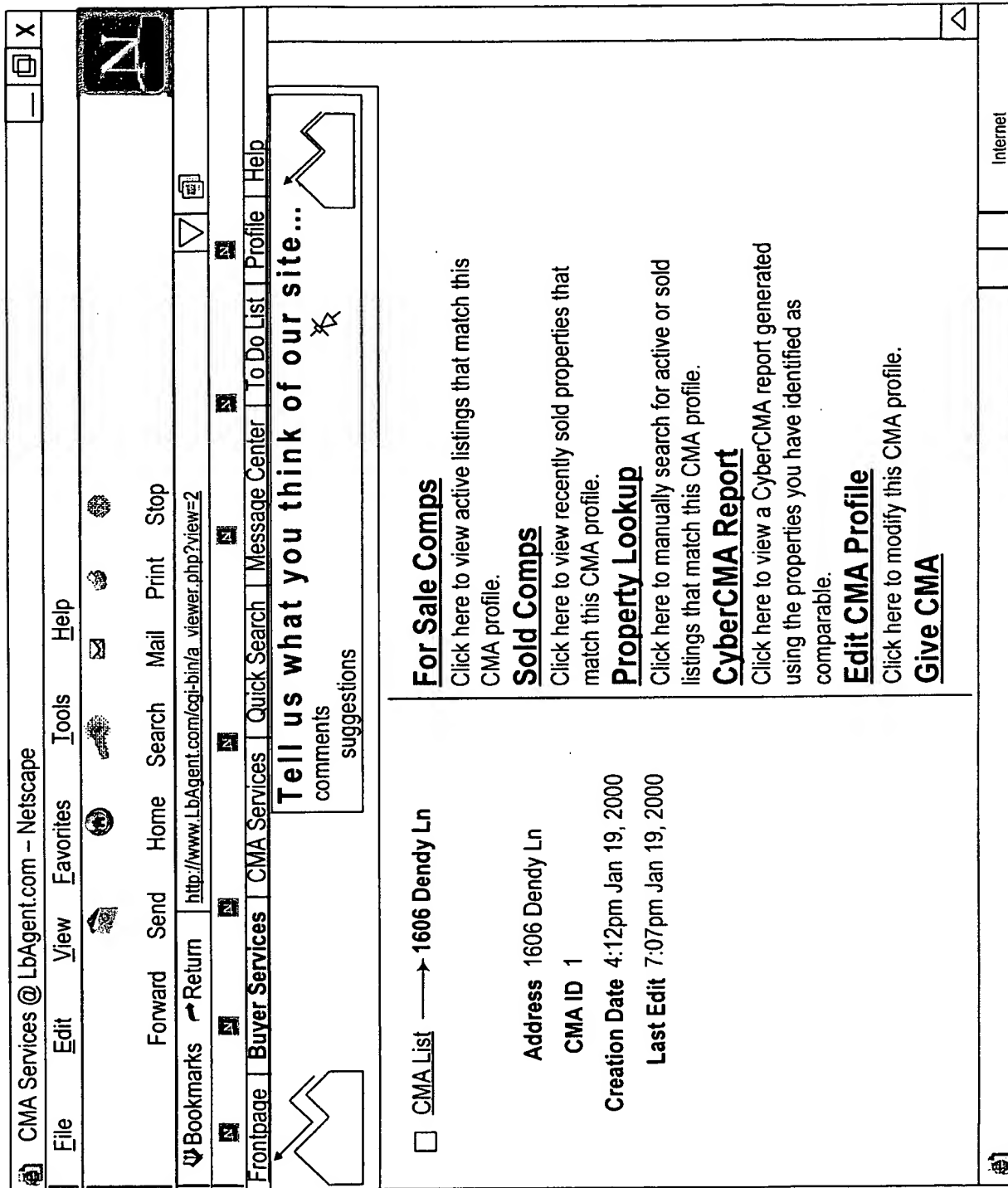


FIG. 21

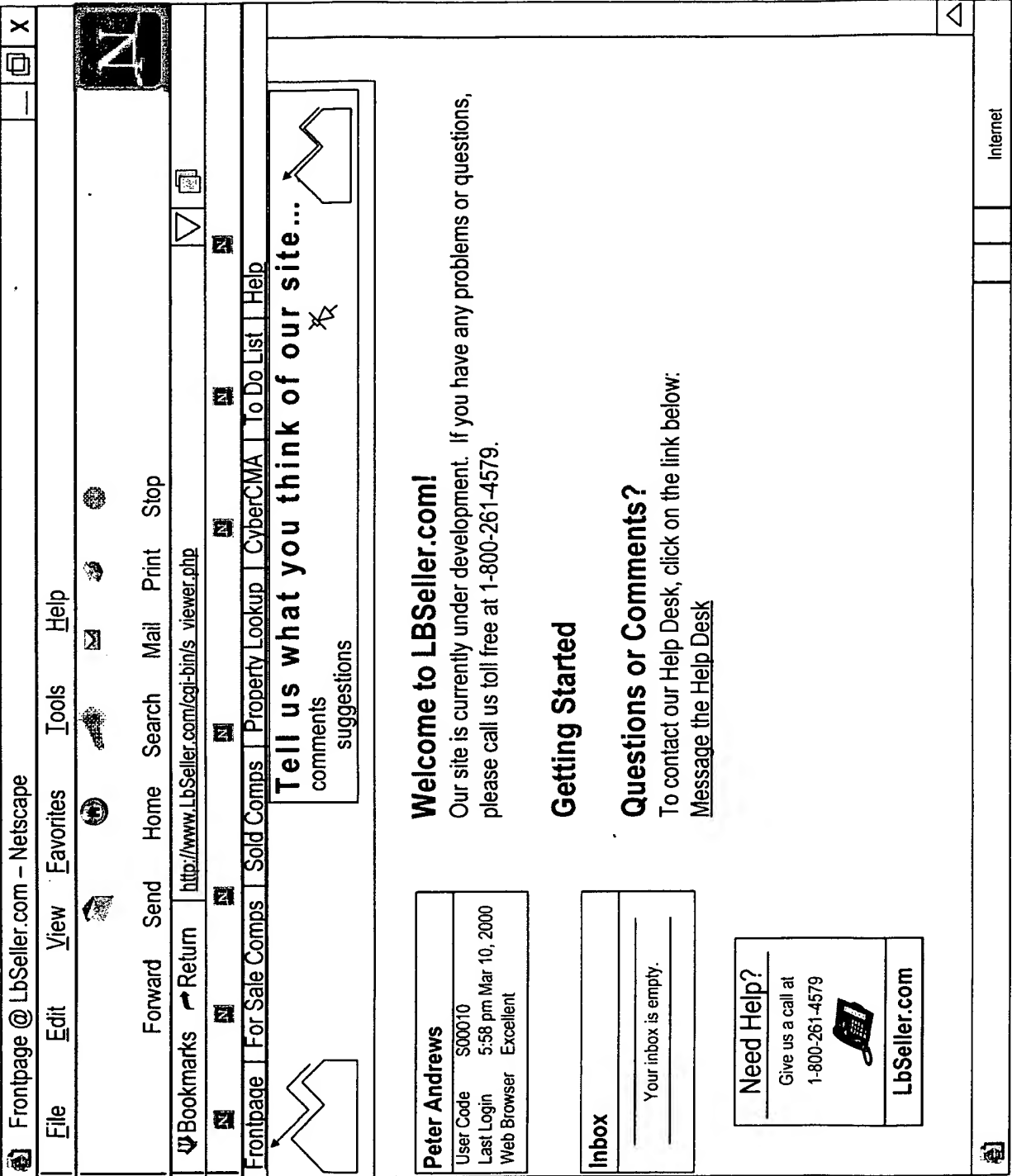


FIG. 22

## CyberCMA Reports and Query Rules

## I. CyberCMA Reports

## CyberCMA Report

| SUBJECT PROPERTY  |           |      |       |      |     |      |        |         |     |
|-------------------|-----------|------|-------|------|-----|------|--------|---------|-----|
| ADDRESS           | SUB-DIV   | LVLs | BDRMS | BATH | AGE | SQFT | LIST\$ | \$SQ/FT | DOM |
| 234 Knob View Ct. | Knob View | 2.0  | 4     | 3.1  | 8   | 4320 | N/A    | N/A     | N/A |

| FOR SALE PROPERTIES |            |      |       |      |     |      |         |         |     |
|---------------------|------------|------|-------|------|-----|------|---------|---------|-----|
| ADDRESS             | SUB-DIV    | LVLs | BDRMS | BATH | AGE | SQFT | LIST\$  | \$SQ/FT | DOM |
| 913 Knob View Ct.   | Knob View  | 2.0  | 5     | 4.1  | 9   | 4376 | 419,500 | 95.86   | 220 |
| 120 Glousman Rd     | Willow Ole | 2.0  | 4     | 3.1  | 10  | 4283 | 444,900 | 103.88  | 84  |

VERAGE LIST\$: 432,200    AVERAGE \$/SQ.FT.: 99.83    AVERAGE MARKET TIME: 152

| SOLD PROPERTIES    |      |       |      |     |      |         |         |         |     |
|--------------------|------|-------|------|-----|------|---------|---------|---------|-----|
| ADDRESS            | LVLs | BDRMS | BATH | AGE | SQFT | LIST\$  | SALE\$  | \$SQ/FT | DOM |
| 509 Barrington Way | 2.0  | 5     | 4.2  | 8   | 4650 | 469,900 | 425,000 | 91.40   | 124 |
| 234 Allistair Road | 2.0  | 5     | 5.0  | 10  | 4840 | 480,000 | 450,000 | 92.98   | 83  |

VERAGE LIST\$: 474,950    AVERAGE \$/SQ.FT.: 100.10    AVERAGE MARKET TIME: 104

VERAGE SALE\$: 437,500    AVERAGE \$/SQ.FT.: 92.20    SALE\$ TO LIST\$: 92%

|            |           |       |           |           |
|------------|-----------|-------|-----------|-----------|
|            |           |       | \$437,500 |           |
| Sold       | \$425,000 | ----- |           | \$450,000 |
| Properties | Lo Price  |       | Average   | Hi Price  |

|            |           |       |           |           |
|------------|-----------|-------|-----------|-----------|
|            |           |       | \$432,200 |           |
| For Sale   | \$419,500 | ----- |           | \$444,900 |
| Properties | Lo Price  |       | Average   | Hi Price  |

|          |           |       |           |          |
|----------|-----------|-------|-----------|----------|
|          |           |       | \$429,300 |          |
| Subject  | \$398,300 | ----- | \$432,500 |          |
| Property | Lo Price  |       | Average   | Hi Price |

Information believed to be accurate but subject to verification by all parties.

Note: Properties could be removed by viewing the detail and clicking on the "Un CMA" button

FIG. 23

## II. QUERY RULES

Use these rules to establish SQL criteria:

Note: If listed property ( ML# load ) or optional Price Range entered by agent, use price as indicated below. If no Price Range, substitute Heated Sq Ft for Price Range and make sure Heated Sq Ft is not used twice in the query.

R\_ACTV

If sub-division#"N/A"

    If count for type and sub-division ( in same area(s) ) and  
    acre< Subject acre+/-1 and price = subject price +/-20% > 9  
    as\_area = sub-division ( in same area(s) )

    else

        If count for type and (area and sub\_area and zip\_code) and  
        acre< Subject acre+/-1 and price = subject price +/-20% > 9  
        as\_area = area and sub-area and zip\_code

        else

            If count for type and (area and sub\_area ) and acre< Subject  
            acre+/-1 and price = subject price +/-20% > 9  
            as\_area = area and sub-area

            else

                as\_area = area

        endif

    else

        If count for type and (area and sub\_area and zip\_code) and  
        acre< Subject acre+/-1 and price = subject price +/-20% > 9  
        as\_area = area and sub-area and zip\_code

    else

        If count for type and (area and sub\_area ) and acre< Subject  
        acre+/-1 and price = subject price +/-20% > 9  
        as\_area = area and sub-area

        else

            as\_area = area

        endif

    endif

endif

FIG. 24